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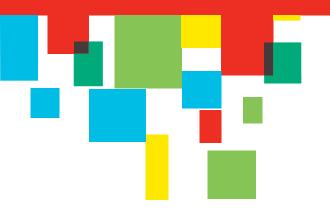


Color & Comfort

# What's IN Asia Vol. 4: Summer 2023

Showcasing the latest trends from Asia Pacific, highlighting C-beauty, J-beauty and K-beauty









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# Happening Now



## What's IN C-Beauty



#### 'The Great Chinese Ingredients'

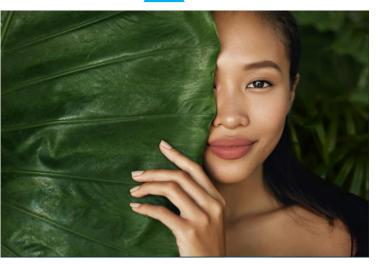
- Local brands are trusted by more consumers with enhanced technology communication and highlighting the local origin of ingredients.
- Key technologies behind this trend: extraction, fermentation, synthetic biology.
- 'The Great Chinese Ingredients' and 'Chinese Clean Beauty' campaigns simultaneously drive the upgrade of skin care, but infused color cosmetics is being noticed as the next potential segment.



#### Feel the energy from the tropics

- Release the vitality and explore the unknown under the sun, the consumers' interest in beauty products from southeast Asia has been rising in the past two years.
- Sun screening, anti-aging and long lasting are the focused claims for this segments.
- Unique tropical farming and marine resources drive sustainable beauty and clean beauty development.





## What's IN J-Beauty



#### 'City-Pop' Element

- Younger generations are paying attention to City Pop music that was popular in the late 1970s and 1980s.
- Makeup is also affected, and naturallooking skin tone is the base.
- Eye makeup that incorporates colors that have nostalgic shades, like raspberry, magenta, orange, ice blue, violet, etc.
- 'Lying worm' area (lower eyelid) is highlighted.

### 白湯メイク ="Sayu" make up

- C-Beauty is bringing some influences.
  'Sayu' ('boiled water' in Chinese) makeup is a good example.
- Although it looks simple and natural at first glance, it is actually a well-calculated and well-designed makeup.

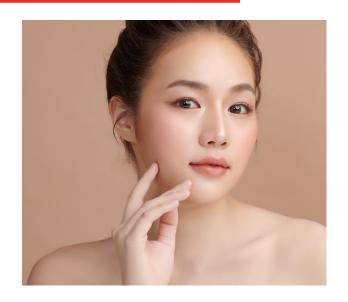




#### **Genderless Cosmetics**

- Genderless cosmetics is likely to become common rather than a trend.
- Cosmetics seem to be popular among men in 20's and 40's, and the majority of purchases on ecommerce are by consumers in their 40's in Japan.

## What's IN K-Beauty





- NEWTRO= New + Retro
- 'NEW': Innovative formats and textures
- 'TRO': The 2023 version of the makeup and fashion trends that were popular in Korea between 2000 and 2010.

#### 'TRO'

- Eye makeup is not too strong, white or other light tone eyeshadow. The shape is not shiny but matte with glitter.
- Grey or brown colors replace black in the eyeliners
- Glossy and watery lips are mainstream.
- Foundations that create glossy skin rather than high coverage are popular.





- The popularity of lip tints: water tints, lasting tints, fixing tints
- All-in-one pen: eye highlighting, shading, lying worm liner

## Inspiring Concepts, Formulas & Products



## Back to The 19XX-20XX





'NEWTRO' and 'City-Pop' represents the

return of 'modern retro' style.

## Concept

Under the complex circumstances of the present, people have nostalgia for previous times and things.

Vintage style wins a lot of fans in Asian fashion and beauty.

### **Focused Applications**

Press powder in nostalgic tones, more warm color: raspberry, magenta, orange; ice blue, violet are also two options Color eyeliner to highlight the eye area Foundation with glossy skin finish Lip gloss

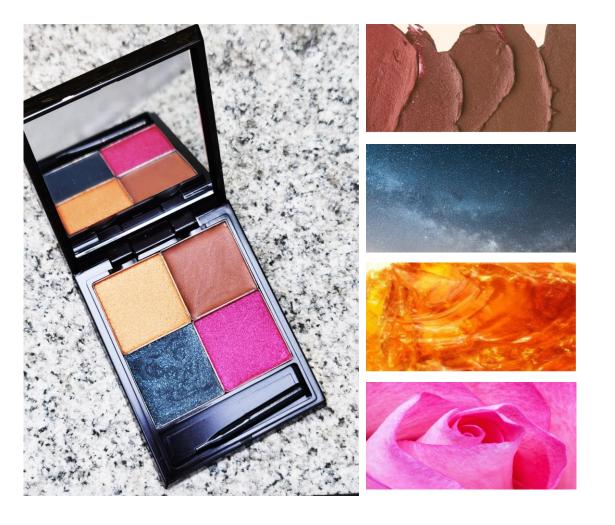
#### **Featured Pigments**

Mearlmica® FF Natural Wax Dispersions (NWD Inorganic) Cloisonné® Vibrant Raspberry F90H Flamenco® Summit Magenta M80H



## **'NEWTRO'** Multi-use Palette





## Long-wear Gel Eyeliner - Everyday Brown

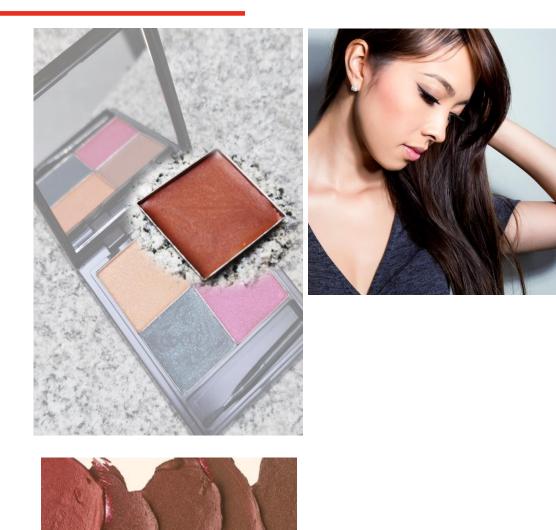
## Long-wear Gel Eyeliner - Super Galactic Blue

Cotton Soft Pressed Powder- Truly Orange

Cotton Soft Pressed Powder- Rose Pink Magenta

## Long-wear Gel Eyeliner - Everyday Brown





A waterproof and smudge-proof gel eyeliner that's creamy and easy to apply on hard-to-reach inner lids with a fine brush. After a few seconds, it stays put with a long-lasting finish for the day. The brown color is a nice toneddown alternative to black, for a nude eye look. With a touch of orange shine, makeup is vivid without any additional eyeshadow.

#### **Pigments Inside**

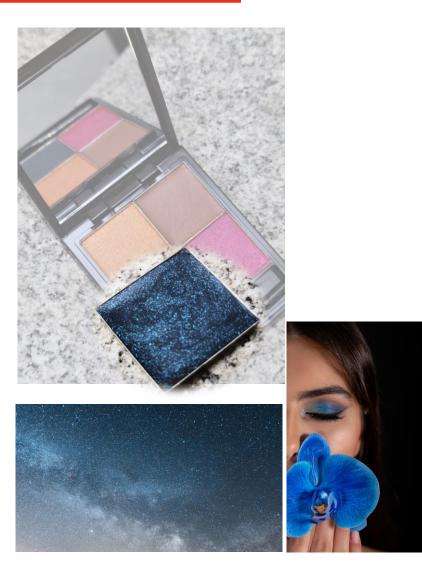
NWD-2336 Black Iron Oxide Natural Wax Dispersion NWD-7336 Red Iron Oxide Natural Wax Dispersion NWD-9336 Yellow Iron Oxide Natural Wax Dispersion Reflecks<sup>™</sup> Dimensions Metallic Orange GO90D Flamenco® Platinum 13CD

## Long-wear Gel Eyeliner - Everyday Brown

CC-CN-23-001-C04

Phase	Ingredients	INCI	Weight %	Function
А	Cetiol® Ultimate[BASF]	Undecane, Tridecane	21.90	Emollient
	Cerafumei 6501 [FUMEIPHARM]	Ceresin	6.00	Structurant
	Bentone® Gel DM5 V [Elementis]	Dimethicone, Disteardimonium Hectorite, Tt iethyl Citrate	18.00	Rheology modifier
	BELSIL® TMS 803 [Wacker]	Trimethylsiloxysilicate	28.00	Film forming agent
В	NWD-2336 Black Iron Oxide Natural Wax Dispersion	Iron Oxides (CI 77499), Hydrognated Rapeseed Oil, Heptyl Undecylenate	8.00	Colorant
	NWD-7336 Red Iron Oxide Natural Wax Dispersion	Iron Oxides (CI 77491), Hydrognated Rapeseed Oil, Heptyl Undecylenate	5.60	Colorant
	NWD-9336 Yellow Iron Oxide Natural Wax Dispersion	Iron Oxides (CI 77492), Hydrognated Rapeseed Oil, Heptyl Undecylenate	5.50	Colorant
С	Reflecks™ Dimensions Metallic Orange GO90D	Calcium Sodium Borosilicate, Titanium Dioxide (CI 77891), Iron Oxides (CI 77491), Silica	3.00	Effect pigment
	Flamenco® Platinum 13CD	Mica, Titanium Dioxide (CI 77891), D&C Black 2 (CI 77266[Nano])	3.00	Effect pigment
D	Vitamin E-Acetate Care[BASF]	Tocopheryl Acetate	1.00	Antioxidant

## Long-wear Gel Eyeliner - Super Galactic Blue



A waterproof and smudge-proof gel eyeliner that's creamy and easy to apply on hard-to-reach inner lids with a fine brush. After a few seconds, it stays put with a long-lasting finish for the day. The galactic blue with white sparkles, is perfect for creating a thicker line for a bold eye makeup look.

#### **Pigments Inside**

NWD-2336 Black Iron Oxide Natural Wax Dispersion SWD-4733 FD&C Blue 1 Al Lake Synthetic Wax Dispersion

Reflecks<sup>™</sup> Dimensions Glittering White G130S

## Long-wear Gel Eyeliner - Super Galactic Blue

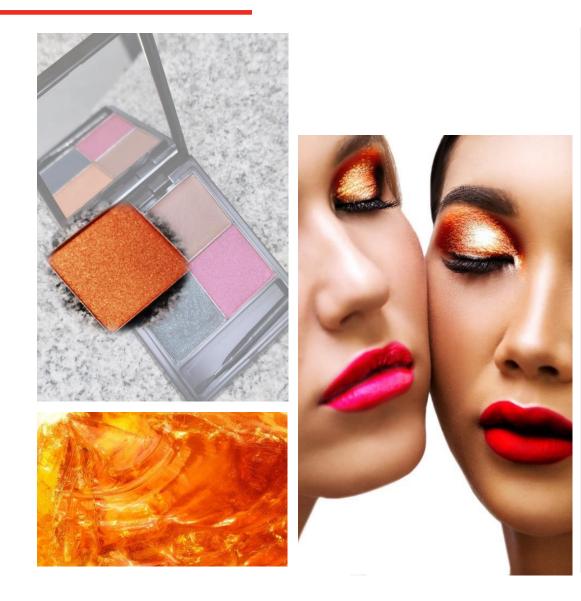


CC-CN-23-001-I03

Phase	Ingredients	INCI	Weight %	Function
А	Cetiol® Ultimate[BASF]	Undecane, Tridecane	21.20	Emollient
	Cerafumei 6501 [FUMEIPHARM]	Ceresin	5.80	Structurant
	Bentone® Gel DM5 V [Elementis]	Dimethicone, Disteardimonium Hectorite, Ttiethyl Citrate	18.00	Rheology modifier
	BELSIL® TMS 803 [Wacker]	Trimethylsiloxysilicate	28.00	Film forming agent
В	NWD-2336 Black Iron Oxide Natural Wax Dispersion	Iron Oxides (CI 77499), Hydrognated Rapeseed Oil, Heptyl Undecylenate	15.20	Colorant
	SWD-4733 FD&C Blue 1 AI Lake Synthetic Wax Dispersion	Blue 1 Lake (CI 42090), Synthetic Wax	3.80	Colorant
С	Reflecks™ Dimensions Glittering White G130S	Calcium Sodium Borosilicate, Titanium Dioxide (Cl 77891)	7.00	Effect pigment
D	Vitamin E-Acetate Care[BASF]	Tocopheryl Acetate	1.00	Antioxidant

## **Cotton Soft Pressed Powder- Truly Orange**





A pressed powder that feels like cotton, it applies smoothly onto the skin with a brush or fingers. Formulated to be talc-free and mess-free, it has an intense orange color with a warm metallic shimmer.

#### **Pigments Inside**

C69-7724 Soft-Tex® FD&C Yellow 5 Al Lake C33-8001 SunPURO® Red Iron Oxide Flamenco® Summit Gold Y30D Reflecks™ Dimensions Metallic Orange GO90D MearImica® FF Bi-Lite® 20

## Cotton Soft Pressed Powder - Truly Orange

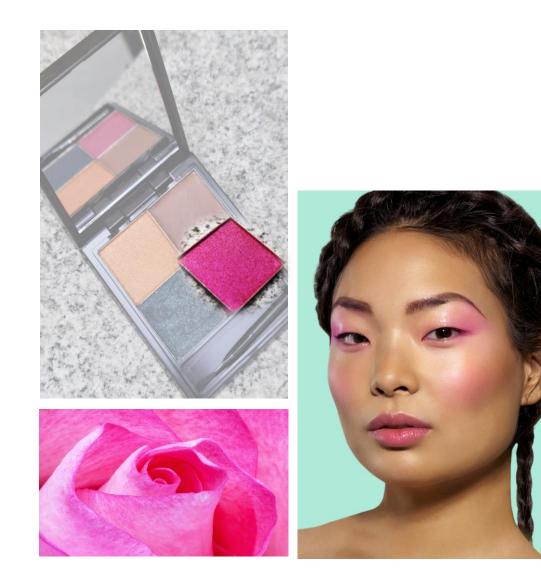


CC-CN-23-001-H01

Phase	Ingredients	INCI	Weight %	Function
А	Mearlmica® FF	Mica	18.5	Filler
	Bi-Lite® 20	Mica, Bismuth Oxychloride	18.00	Filler
В	C69-7724 Soft-Tex® FD&C Yellow 5 Al Lake	Yellow 5 Lake (CI 19140)	1.20	Colorant
	C33-8001 SunPURO® Red Iron Oxide	Iron Oxides (CI 77491)	3.80	Colorant
C	Flamenco® Summit Gold Y30D	Mica, Titanium Dioxide (CI 77891)	30.00	Effect pigment
D	Eutanol® G [BASF]	Octyldodecanol	8.41	Emollient
	Cetiol® CC [BASF]	Dicaprylyl Carbonate	8.41	Emollient
	COSMOL 43N [The Nisshin OilliO Group Ltd]	Polyglyceryl-2 Triisostearate	1.68	Emollient
E	Reflecks™ Dimensions Metallic Orange GO90D	Calcium Sodium Borosilicate, Titanium Dioxide (CI 77891), Iron Oxides (CI 77491), Silica	10.00	Effect pigment

## **Cotton Soft Pressed Powder- Rose Pink Magenta**





A pressed powder that feels like cotton, it applies smoothly onto the skin with a brush or fingers. Formulated to be talcfree and mess-free, it has an intense rose-pink appearance, and delivers a subtle color of metallic raspberry shimmer.

#### **Pigments Inside**

C69-7724 Soft-Tex® FD&C Yellow 5 Al Lake Chione™ Electric Sunset SK90D Chione™ Electric Fuchsia SF90D MearImica® FF Bi-Lite® 20

## Cotton Soft Pressed Powder- Rose Pink Magenta

CC-CN-23-001-G07

Phase	Ingredients	INCI	Weight %	Function
A	Mearlmica® FF	Mica	14.70	Filler
	Bi-Lite® 20	Mica, Bismuth Oxychloride	13.00	Filler
В	C69-7724 Soft-Tex® FD&C Yellow 5 AI Lake	Yellow 5 Lake (Cl 19140)	1.30	Colorant
С	Chione™ Electric Sunset SK90D	Synthetic Fluorphlogopite, Titanium Dioxide (Cl 77891), Iron Oxides (Cl 77491), Silica	45.00	Effect pigment
	Chione™ Electric Fuchsia SF90D	Synthetic Fluorphlogopite, Titanium Dioxide (Cl 77891), Iron Oxides (Cl 77491), Silica	8.00	Effect pigment
D	Eutanol® G [BASF]	Octyldodecanol	8.18	Emollient
	Cetiol® CC [BASF]	Dicaprylyl Carbonate	8.18	Emollient
	COSMOL 43N [The Nisshin OilliOGroup Ltd]Polyglyceryl-2 Triisostearate		1.64	Emollient

## 白湯メイク ="Sayu" Makeup



**'Boiled water like' is usually to describe something that is ordinary.** 

#### Concept

'Boiled water' makeup, is pure but strategic. It looks simple and natural at first glance, but actually is well-placed and well-designed makeup.

The secret is behind a natural base, natural eyebrows, glossy nose tip, watery lip and light color on cheeks.

#### **Focused Applications**

Foundation with a natural and nude finish Light lip gloss and blusher Highlighter

#### **Featured Pigments**

Gemtone® Tan Opal G005 Gemtone® Radiant Nude G016 Timica® Terra colors



## Muti-use Liquid Highlighter- Nude Pink





The perfect option for natural makeup and a sheen wet look. Based on nourishing ingredients, this formula is easy to spread and quickly forms a film. With a baby pink color and subtle gold shimmer, it delivers a warm, lit-from-within glow that can only be seen under certain lighting. Whether it's worn alone or on top of other products, this formula provides a barely-there shimmer that's impossible to mess up. It's multifunctional and can be used as face primer, blusher or highlighter.

#### **Pigments Inside**

NWD-8462 Titanium Dioxide Natural Wax Dispersion SWD-4519 D&C Red 6 Na Salt Synthetic Wax Dispersion Mearlmica® Treated SVA Gemtone® Tan Opal G005 Flamenco® Summit Orange O80D

## Muti-use Liquid Highlighter- Nude Pink



CC-CN-23-001-E06

Phase	Ingredients	INCI	Weight %	Function
А	Cetiol® Ultimate[BASF]	Undecane, Tridecane	17.66	Emollient
	Cutina® PES [BASF]	Pentaerythrityl Distearate	16.00	Rheology modifier
	Bentone® Gel ISD V[Elementis]	Isododecane, disteardimonium Hectorite, propylene carbonate	16.00	Rheology modifier
	Cegesoft® VP [BASF]	Olus Oil, Hydrogenated Vegetable Oil, Euphorbia Cerifera (Candelilla) Wax	8.00	Emollient
	Lameform® TGI [BASF]	Polyglyceryl-3 Diiostearate	10.00	Structurant
	Antaron™V-216 polymer[Ashland]	VP/Hexadecene Copolymer	5.00	Film forming agent
	Antaron™V-220F polymer[Ashland]	VP/Eicosene Copolymer	5.00	Film forming agent
В	NWD-8462 Titanium Dioxide Natural Wax Dispersion	Titanium Dioxide (CI 77891), Hydrognated Rapeseed Oil, Heptyl Undecylenate	5.00	Colorant
	SWD-4519 D&C Red 6 Na Salt Synthetic Wa Dispersion	<sup>ax</sup> Red 6 (CI 15850), Synthetic Wax	0.14	Colorant
С	Mearlmica® Treated SVA	Mica, Lauroyl Lysine	13.00	Filler
	Gemtone® Tan Opal G005	Mica, Titanium Dioxide (CI 77891), Iron Oxides (CI 77491)	0.20	Effect pigment
	Flamenco® Summit Orange O80D	Mica, Titanium Dioxide (CI 77891), Silica	2.00	Effect pigment
D	Vitamin E-Acetate Care[BASF]	Tocopheryl Acetate	1.00	Antioxidant
	Perfume[Takasago]	Fragrance	1.00	Perfume

## **Growing Influence from ASEAN Beauty**



#### Concept



Feel the heat wave and tropical atmosphere from southeast Asia! Sun care is one of the biggest categories growing in China.

Focused benefits in this concept: UV protection, humidity resistant, light texture, novel textures with different formats, nature and sustainability

#### **Focused Applications**

Sun care products (facial, lip, body) Spa products (body scrub, essential oil) Personal care with tropical fragrance / actives

#### **Featured Pigments**

SunPURO® Natural Annatto Flamenco® Summit Orange O80D Reflecks™ Dimensions Metallic Orange GO90D

#### Feel The Energy from Tropical Beauty

## SPF-20 Lip Balm





This lip balm injects sunscreen protection while conditioning the lips. It's not too thick and applies smooth tints of color from a natural plant colorant. It delivers long-term moisture and protection for noticeably softer, more supple lips every time you apply.

#### **Pigments Inside**

N70-5590 SunPURO® Natural Annatto O



## SPF-20 Lip Balm



#### CC-CN-23-001-D04

Phase	Ingredients	INCI	Weight %	Function
A	Cerafumei 2001 [FUMEIPHARM]	Cera Alba	14.00	Structurant
	Cerafumei 5501 [FUMEIPHARM]	Candelilla Wax	3.60	Structurant
	Cerafumei 2012 [FUMEIPHARM]	Copernicia Cerifera (carnauba) Wax	1.40	Structurant
	Anhydrous Ianolin EP ELP[Rowi Biotech.]	Lanolin	12.00	Emollient
	Lipex Shea™[AAK]	Butyrospermum Parkii (shea) Butter	8.00	Emollient
	Uvinul® MC 80[BASF]	Ethylhexyl Methoxycinnamate	7.00	UV Filter
	Uvinul® A Plus[BASF]	Diethylamino Hydroxybenzoyl Hexyl Benzoate	3.00	UV Filter
	Tinosorb® S [BASF]	Bis-Ethylhexyloxyphenol Methoxyphenyl Triazine	1.00	UV Filter
	Plantasens Olive Squalane[Clariant]	Squalane	20.90	Emollient
	Cetiol® SN-1 [BASF]	Cetearyl Ethylhexanoate	25.00	Emollient
	Lipex 203™[AAK]	Mangifera indica (mango) seed oil	2.00	Emollient
В	N70-5590 SunPURO® Natural Annatto O	Helianthus Annuus (Sunflower) Seed Oil , Annatto (CI 75120)	0.10	Colorant
С	Vitamin E-Acetate Care[BASF]	Tocopheryl Acetate	1.00	Antioxidant
	Perfume[Takasago]	Fragrance	1.00	Perfume

## **Manufacturing Process**

#### Long-Wear Gel Eyeliner-Everyday Brown

- 1. Combine phase A ingredients and heat to approx. 70°C while stirring until uniform.
- 2. Melt phase B and add to phase A while stirring until uniform.
- 3. Add phase C to AB while stirring until uniform.
- 4. Add phase D to ABC while stirring until uniform.
- 5. Defoam and fill into the container.

#### Long-Wear Gel Eyeliner- Super Galactic Blue

- 1. Combine phase A ingredients and heat to
- approx. 70°C while stirring until uniform.
- 2. Melt phase B and add to phase A while stirring until uniform.
- 3. Add phase C to AB while stirring until uniform.
- 4. Add phase D to ABC while stirring until uniform.
- 5. Defoam and fill into the container.

#### Cotton Soft Pressed Powder- Rose Pink Magenta

- 1.Combine Phase A ingredients and blend well with high speed.
- 2.Add phase B to A and blend well with high speed.3.Add phase C to AB and blend well with medium speed.
- 4.Add phase D to ABC while blending with medium speed.
- 5. Press powder into pans

#### Muti-use Liquid Highlighter- Nude Pink

- 1. Combine phase A ingredients and heat to approx. 70°C while stirring until uniform.
- 2. Melt phase B and add to phase A while stirring until uniform.
- 3. Add phase C to AB while stirring until uniform.
- 4. Add phase D to ABC while stirring until uniform.
- 5. Defoam and fill into the container.

#### **Cotton Soft Pressed Powder - Truly Orange**

- 1. Combine Phase A ingredients and blend well with high speed.
- 2 .Add phase B to A and blend well with high speed.
- 3. Add phase C to AB and blend well with medium speed.
- 4. Add phase D to ABC while blending with medium speed.
- 5. Add phase E to ABCD while blending with low speed.6. Press powder into pans.

#### SPF-20 lip balm

1. Combine phase A ingredients and heat to approx.

75°C while stirring until uniform.

- 2. Cool to below 75°C and add to phase A while stirring until uniform.
- 3. Add phase C to AB while stirring until uniform.
- 4. Fill into the molds.



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